

News

Copenhagen, July 16, 2010

Deltek Maconomy signs new deals with Devoteam

The international ERP solution provider Deltek Maconomy has strengthened its relations with the IT consulting firm Devoteam. Devoteam Germany, UK, and Norway have signed three new deals with Deltek Maconomy to implement Deltek Maconomy's specialized business solution, providing them with smart workflows and powerful business consolidation capabilities.

Deltek Maconomy has signed three deals in the second quarter of 2010 to introduce the Deltek Maconomy X1 solution in three new Devoteam locations. This means that Devoteam's offices in Germany, Norway and the UK will now be able to adopt best-practice business processes through a fully integrated, user-friendly solution exclusively designed for IT consulting firms.

Devoteam's offices in Denmark and Belgium have already been running Deltek Maconomy's solution for a while as part of Devoteam's continuous efforts to standardize their operations. The multinational IT consulting firm offers support for each of Devoteam's 24 subsidiaries if they decide to invest in a Deltek Maconomy X1 solution. This provides the subsidiaries with an opportunity to drive the standardization effort.

Smarter business consolidation and software maintenance

The Devoteam headquarters offers support to the individual Devoteam offices during the solution selection process and during the implementation of the Deltek Maconomy solution. By encouraging its subsidiaries to use Deltek Maconomy's solution, it will be much easier for Devoteam to perform year-end closings, consolidate the entire enterprise and maintain the software as it can be updated from Devoteam's shared servers in Paris.

"Business consolidation will be much easier for us since all data automatically flow from each subsidiary to the parent company using strong Deltek Maconomy back-office functionality. The benefits from implementing a Deltek Maconomy solution are obvious within our organization and I'm sure that more subsidiaries will adopt the solution when the time is right for them. This will put us in an ideal position for consolidating our business and creating coherence in our workflows across the company," says CFO Patricia Emmel, Devoteam Group.

Standardized solution with a local touch

The cooperation with Deltek Maconomy lets each of the Devoteam subsidiaries utilize the strengths of a standardized solution coupled with the opportunity to customize the solution to their local needs. For instance, Devoteam Germany, UK, and Norway will have a solution installed that takes their specific local requirements into account while ensuring full compliance with headquarters.

“We are delighted to expand our collaboration with Devoteam by signing these deals. They tie in well with our strategy plan Global Choice 2015, which targets multinational clients with a desire to perform smart business consolidation and optimise workflows throughout their operational units. Devoteam Germany, UK, and Norway will now be in a good position to run their business according to proven best practices in leading IT consulting firms around the world,” says Bo Johansson, VP Business Development, Deltek Maconomy.

Please note that this deal was signed in the second quarter of 2010. As of July 9, Maconomy is part of Deltek, Inc. Based in Herndon, VA, Deltek is the leading provider of enterprise applications software and solutions designed specifically for project-focused businesses.

Further information:

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About Maconomy (www.Maconomy.com)

Maconomy (OMX: MACO) is a global provider of ERP business solutions for Professional Services organizations. Maconomy's fully integrated business solution incorporates financial management, project management, time registration, resource planning, CRM, HR and business intelligence for profitable results. Selected international clients include TNS, Devoteam, Semcon, ErgoGroup, Deltares and Rambøll, as well as all of the three biggest global marketing communications networks and four of the Big Five global accounting firms. Maconomy services and supports around 600 clients in more than 50 countries worldwide.

About Deltek (www.deltek.com)

Deltek (NASDAQ: PROJ) is the leading provider of enterprise applications software and solutions designed specifically for project-focused businesses. For more than two decades, Deltek's software applications have enabled organizations to automate mission-critical business processes around the engagement, execution and delivery of projects. More than 12,000 customers worldwide rely on Deltek to measure business results, optimize performance, streamline operations and win new business.

Deltek also offers govWin, the industry's only online community dedicated to solving common business problems for government contractors. The govWin network delivers unique and specialized content, offers innovative matching capabilities to establish and manage teaming opportunities, and provides applications to identify, pursue, and win government contracts. Over 10,000 registered members, prime contractors, and small businesses are part of the govWin community. For more information, visit www.govwin.com.

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